



**TAMIL NADU FISHERIES DEVELOPMENT CORPORATION LIMITED**  
**Integrated Office Complex for Animal Husbandry & Fisheries**  
**Department, No.571, 4th Floor, Anna Salai, Nandanam,**  
**Chennai – 600 035**

**Rc.No. 318/S3/2020**

**Date:25.07.2025**

**EXPRESSION OF INTEREST(EOI) INVITED FOR EMPANELMENT OF FISH SUPPLIERS**

M/s. TNFDC Ltd., invites 'Expression of Interest' (EOI) for empanelment of wholesale fish suppliers / potential wholesale fish merchants / firms for supply of fishes for its retail fish marketing units in Chennai, Coimbatore and other places. The applications for empanelment will be processed on 5<sup>th</sup> day of every month.

The other details and the Expression of Interest (EOI) documents may be downloaded through internet from [www.fisheries.tn.gov.in](http://www.fisheries.tn.gov.in) / [www.tnfdc.in](http://www.tnfdc.in) / [www.meengal.com](http://www.meengal.com) at free of cost. The applicants shall submit their application online through "KAYAL" portal at <https://kayal.tnfdc.in/>. The online applications shall be printed and submitted along with all necessary documents to the Managing Director, TAMIL NADU FISHERIES DEVELOPMENT CORPORATION LIMITED, Integrated Office Complex for Animal Husbandry & Fisheries Department, No.571, 4th Floor, Anna Salai, Nandanam, Chennai – 600035.

**Sd./-MANAGING DIRECTOR**

**TAMIL NADU FISHERIES DEVELOPMENT CORPORATION LIMITED**  
**Integrated Office Complex for Animal Husbandry & Fisheries Department,**  
**No.571, 4<sup>th</sup> Floor, Anna Salai, Nandanam, Chennai – 600 035.**

**Rc.No. 318/S3/2020**

**Date:25.07.2025**

**EXPRESSION OF INTEREST (EOI) NOTIFICATION**

**Sub:** TNFDC Ltd – Invitation of “Expression of Interest” (EOI) for Empanelment of wholesale fish suppliers to Chennai & Coimbatore and other places of retail Marketing - Regarding.

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- a. The Managing Director, TNFDC Ltd, a Government of Tamil Nadu Undertaking, is inviting “EOI” for empanelment of potential fish suppliers to supply fish to TNFDC Marketing units as delivered supply to the designated distribution hubs of TNFDC.
- b. Empanelment documents may be downloaded through internet from [www.fisheries.tn.gov.in](http://www.fisheries.tn.gov.in) / [www.tnfdc.in](http://www.tnfdc.in) / [www.meengal.com](http://www.meengal.com) at free of cost.
- c. The applicants shall submit their online application through “KAYAL” portal at <https://kayal.tnfdc.in/> on payment of application fee of Rs.100.
- d. The online applications shall be printed and submitted along with all necessary documents and confirmation of fee payment to the Managing Director, TAMIL NADU FISHERIES DEVELOPMENT CORPORATION LIMITED, Integrated Office Complex for Animal Husbandry & Fisheries Department, No.571, 4th Floor, Anna Salai, Nandanam, Chennai – 600035. The cover should be superscribed as “EOI for “Empanelment of potential fish suppliers to TNFDC Marketing units”.
- e. While submitting EOI, the applicant should certify that they have read & fully understood and abide by the “terms and conditions” and TOR.
- f. The received EOI will be opened by the designated committee at office of the Managing Director, TNFDC Ltd., Chennai-35 and processed on 5th day of every month.
- g. The successful applicants will be enlisted in the list of appointed vendors and intimated through available channels communications on or before 10th day of every month

## **MINIMUM ELIGIBILITY CRITERIA PRESCRIBED FOR QUALIFICATION**

- i. Experienced qualified individuals, members of Fishermen Cooperative Societies, Fishermen/ Women Cooperative Societies, vendors, firms, companies, Fishermen Fish Producer Organizations (FFPO) having suitable potential, financial and managerial capabilities should submit their tender for empanelment of the fish suppliers with the details listed below. Preference will be given to the Fisherwomen/ Fishermen Cooperative Societies / FFPO's/ JLG's / members of Fishermen Welfare Board.
- ii. Preference will be given to the Fisherwomen/ Fishermen Cooperative Societies / FFPO's/ JLG's / members of Fishermen Welfare Board, Fishermen Fish Producer Organizations (FFPO).
- iii. Previous Experience in the Fish and Fishery products with supporting documents for the last 2 years.
- iv. Last 2 year balance sheet in case of firms/companies with IT returns of previous 2 years.
- v. Turnover details in case of firms/ companies for last 2 years.
- vi. Aadhaar, PAN Number, GST Certificate (as applicable).
- vii. Possess of cold chain facility such as cold storage, ice plant and/or insulated vehicles is desirable.

### **VALIDITY OF EOI:**

- a. This is a Rolling EOI for empanelment and TNFDC reserves the right to terminate the same without any notice
- b. The empanelment shall be valid for a minimum period of 1 year from the date of acceptance and extendable for further period as decided by the TNFDC Ltd.
- c. If any information provided by the applicant are found to be factually false or misleading, such proposal will summarily be rejected at any time during the validity of the tender and liable for penalties as applicable.
- d. The EOI are liable for rejection due to the following reasons:
  - i. Incomplete / non-submission of any of the documents sought for.
  - ii. For any disqualification made by the TNFDC Ltd and Government of Tamil Nadu for becoming blacklisted
  - iii. Default in the previous transaction.

- iv. Incomplete technical and commercial bids submissions
- e. Violation of any of the terms and conditions of the EOI or the agreement executed by the applicant is liable for stringent actions like forfeiting of security deposit amount and disqualification to participate in departmental tenders for a period of three years or any other punishment as deemed fit in the opinion and judgment of the Government of Tamil Nadu depending on the nature of violation.

**LEGAL TERMS AND COMPLIANCES:**

- a. The successful applicant in EOI for empanelment shall execute an agreement covering the Terms and Conditions of the Tender in Rs.100/- Non-Judicial Stamp Paper or as per the existing procedure at his cost, at the time of acceptance of empanelment with TNFDC Ltd.
- b. In respect of any dispute arising out in implementation of this tender, the decision of the Managing Director, TNFDC Ltd/ Director of Fisheries and Government of Tamil Nadu shall be final.
- c. For any legal remedies, the Courts at Chennai city shall only have the jurisdiction.

**OTHER CONDITIONS:**

- a. The conditional EOI will be rejected.
- b. The empanelment EOI Accepting Authority reserves the right to reject the tender even after opening of Tenders without assigning any reasons whatsoever.
- c. A pre bid meeting will be organized by the TNFDC on 15<sup>th</sup> day August 2025 at 3.00 pm at the office of TNFDC to clarify doubts if any on the scheme.

**Sd./-MANAGING DIRECTOR**

**Terms of Reference (TOR) for the EOI for “Empanelment of potential wholesale fish suppliers” for supply of various varieties of fishes to the TNFDC retail Marketing units Chennai , Coimbatore and other places of TNFDC Ltd., on daily requirement basis.**

The Tamil Nadu Fisheries Development Corporation Limited is a Government of Tamil Nadu undertaking carrying out retail fish marketing activities in Chennai City and running modern retail outlets and mobile fish marketing kiosks at various places in Chennai, Coimbatore and sub- urban areas surrounding these places.

The TNFDC Marketing units are purchasing around 400 MT of Marine fishes annually from wholesale fish merchants and fishermen from fishing villages and around 200MT of Inland Fishes from Inland water bodies especially in Coimbatore and Tiruppur Districts.

The probable varieties of marine and fresh water fishes being purchased by the Marketing Units based on the size, weight etc., are given in annexure-I for reference.

**Objective for empanelment of fish suppliers:-**

The TNFDC, retail marketing units desires to empanel the potential wholesale fish suppliers from Chennai City and other places of Tamilnadu for purchase of fishes from the empanelled suppliers on daily requirement basis subject to the competitive prices quoted by the suppliers on daily basis among the empanelled fish suppliers. The empanelment is valid for One year only.

**Scope of the works for the empanelled fish suppliers are;**

1. The empaneled suppliers shall deposit a refundable Security Deposit of Rs.50,000/- in the form of DD with TNFDC which does not bear any interest before the commencement of the supply of fish.
2. The Assistant Managers, Deputy Managers, Managers (Marketing), of TNFDC, Chennai and other places are the authorized officers for daily purchase from the empanelled suppliers.
3. The empanelled suppliers alone shall be given with daily requirement / indent by the authorized officers in advance and the rates should be quoted by the suppliers according to weight and size specified against each variety of fish on daily basis on a system specified and operated by TNFDC.

4. The empanelled suppliers shall supply the fish maintained at a temperature specified by the TNFDC and transport them in insulated vehicles and maintain the cold chain.
5. The fish supplied by empanelled suppliers shall be free from any traces of chemicals including formalin.
6. The suppliers shall quote the price inclusive of transportation to the designated location on the basis of price / Km as agreed with TNFDC
7. The authorized officers of TNFDC shall place the orders with suppliers of lowest quote on variety wise on daily basis as decided by the TNFDC based on its requirements.
8. The supply of fish should comply with the quality standards specified by TNFDC and of prescribed weight and quantity demanded and if at any stage those are found substandard shall be liable to be rejected by the purchase incharge.
9. In case the fish has been rejected, the Purchase incharge shall not be required to assign or give any reason for such rejection and his decision shall be final, conclusive and binding upon the "supplier" who shall immediately arrange to remove the rejected fish varieties within specified time.

In case of repeated defaults the TNFDC reserves the right to terminate the contract and the supplier shall have no right to claim any compensation or damages in this regard.

10. As 100% inspection of the fish varieties is not possible or practicable at the time of the supply, the supplier shall be responsible to take back and replace any or all varieties which are found non compliant to the quality standards of TNFDC inspection.
11. The TNFDC reserves the right to demand quantities in excess or less to any extent than the indent produced by the respective purchase in chargers of Marketing
12. The supplier will have to maintain proper date wise record of all indents placed to them by the TNFDC for effecting supplies. The TNFDC shall also maintain similar record for the same and shall ensure that such telephonic indents are followed by written indents.
13. Empanelment does not guarantee any assurance for the purchase of fish by TNFDC from the empanelled suppliers. The purchase of Fish by TNFDC will be made only based on lower quote on daily basis.

14. The supplier must accompany proper dated challans mentioned therein separately for the quantity ordered and quantity supplied in respect of each variety of fish.
15. The supplier shall be personally responsible for the quality of the fish supplied and in case of any substandard fish found supplied, the tenderer shall be personally held liable for civil and criminal actions under the City Corporation Health Department Act or any other Act for the time being in force, amended from time to time.

**Payment to the Suppliers:-**

The payment for the supplied fish (on acceptance for its quality and quantity) shall be paid against the Invoices of the Suppliers, by the purchase incharge of Marketing of TNFDC, Chennai within a week's time by means of RTGS.

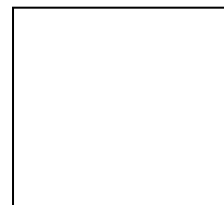
**Encl.:** Annexure-I.

**Sd./-MANAGING DIRECTOR**

**Date:**

**(A Government of Tamil Nadu Undertaking)**

**No.571, 4<sup>th</sup> Floor, Anna Salai,  
Nandanam, Chennai – 600 035.**



**Passport size  
photo**

## APPLICATION FORM

**FOR ISSUE OF EMPANELMENT OF WHOLESALE FISH SUPPLIERS?POTENTIAL  
WHOLESALE FISH MERCHANTS/FIRMS FOR OPERATION OF FISH RETAIL OUTLET  
IN CHENNAI FISH MARKETING UNIT OF TNFDC LTD TNFDC LTD.**

### **I. Personal Details:-**

- |   |                                                           |   |
|---|-----------------------------------------------------------|---|
| 1 | Name (in Block Letters)                                   | : |
| 2 | Father's/ Husband's Name                                  | : |
| 3 | Sex                                                       | : |
| 4 | Date of Birth                                             | : |
| 5 | Nationality                                               | : |
| 6 | Educational Qualification                                 | : |
| 7 | Name of & member of Fishermen Co-Operative Society if any | : |

## II. Proof of Identity:-

- |    |                                                |   |
|----|------------------------------------------------|---|
| 8  | Registration Certificate / Trade<br>Licence No | : |
| 9  | GST Certificate Number (if<br>applicable)      | : |
| 10 | PAN ( firms) / Aadhar (Individual)             | : |

### III. Proof of Address:-

- 11 Permanent Address

[illegible]



12 Address for Communication

[illegible]

#### IV. Profession experience details:-

13 Present Profession/ Business :  
details

(Attach relevant documents copies)

14 Previous experience in the same  
Trade Name of the Institution /  
Hotels served supporting  
documents (Xerox copy of the :  
Purchase order / Contract letter)

15 Financial position of the  
applicant  
(Annual turnover & Income Tax  
Statements of the applicant for last :  
attached) Two years to be

**V. Details of Cold chain Facilities by the applicant:-**

## 16 Insulated Vehicle Details

- a. No of Vehicle :
- b. Type of Vehicle :
- c. Capacity :
- d. Registration No : 1.  
2.  
3.  
4.

## 17 Cold Storage Details

a. Address of the Property (Proof to be enclosed)

Plot.No															
Street															
Area															
Survey No															
Revenue Village															
Taluk															
District									Pin						

- b.

GPS Coordinates:

						N										E
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- c.

Capacity

:

18

Ice Plant Details

- a.

Address of the Property (Proof to be enclosed)

Plot.No																
Street																
Area																
Survey No																
Revenue Village																
Taluk																
District										Pin						

- b.

GPS Coordinates:

						N										E
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- c.

Capacity

:

- 20

Enclosures:

:
- Proof of residence / employer: enclose copy of ration card /Passport /EPIC/ Employer’s ID Card/Aadhar Card / PAN.

- 21

Person with disability

:

### **ANNEXURE – I**

<b>Sl.No</b>	<b>Fish Varieties</b>	<b>Size / Weight</b>	<b>Current Rate / kg</b>	<b>Range +/-</b>
1	Seer Big	5 Kgs & above		
2	Seer Medium	2 Kgs & above		
3	Seer Small	1 Kg & above		
4	Chinese White Pomfret	above 1.0 Kg		
5	Chinese White Pomfret (Medium)	0.5 Kg above		
6	White Pomfret (Big) Grade-I	300 Gms & above		
7	White Pomfret (Big) Grade-II	200 Gms & above		
8	White Pomfret (Medium)	150 Gms & above		
9	White Pomfret (Small)	100 Gms & above		
10	Black Pomfret (Big)	1 Kg & above		
11	Black Pomfret (Medium)	500 Gms & above		
12	Black Pomfret (Small)	200 Gms & above		
13	Bekti (Big)	1 Kg & above		
14	Bekti (Small)	500 Gms & above		
15	Lacterius (Big)	500 Gms & above		
16	Lacterius (Smal)	100 Gms & above		
17	Kala (Big)	1 Kg & above		
18	Kala (Small)	500 Gms & above		
19	Prawn White Big (Head	30 Counts		
20	Prawn White Medium	60 Counts		
21	Prawn White Small (Head	80 Counts		
22	Prawn Black Tiger (Head	60 Counts		
23	Prawn Sea Naran (Head	30 Counts		
24	Prawn Sea Naran (Medium)	50 Counts		
25	Prawn White Flower (Head	30 Counts		
26	Prawn River White (Head	60 Counts		
27	Perch (Big)	1 Kg & above		
28	Perch (Small)	0.5 Kg &		
29	Shark (Big)	2 Kgs & above		
30	Shark (Small)	1 Kg & above		
31	Baracuda (Big)	2 Kgs & above		
32	Baracuda (Small)	1 Kg & above		
33	Sillago (Big)	150 Gms & above		
34	Sillago (Small)	Above 100		
35	Fillet (Bhasha)			
36	Navarai	200 gms		

37	Red Snapper (Big)	2 Kgs & above		
38	Red Snapper (Small)	500 Gms & above		
39	Sankara (Big)	above 200		
40	Sankara (Small)	above 100		
41	Kadal Viral	2 Kgs & above		
42	Lethrines (Big)	1 Kg & above		
43	Lethrines (Small)	200 Gms & above		
44	Sori Parai	Above 200 gms		
45	Parai (Big)	1 kg & above		
46	Parai (Small)	200 Gms & above		
47	Parala	above 5 Kgs		
48	Kalava	above 1 Kg to 2		
49	Udan	above 200		
50	Jew	above 5 Kgs		
51	Sole (Big)	1 Kg & above		
52	Sole (Small)	500 Gms & above		
53	Hilsa	above 1 Kg		
54	Belone	above 200		
55	Silver Bellys	above 200		
56	Crab (Blue Leg - Big)	above 300		
57	Crab (Blue Leg - Medium)	above 200		
58	Crab (3 Star)	above 150		
59	Mackeral	150 gms & above		
60	Sardine			
61	White Bait (Big)			
62	White Bait (Small)			
63	Cuttle Fish			
64	Squid			
65	Q.Mixer			
66	Thumbli			
67	Sadaiyan	above 4 Kgs		
68	Katta	above 5 Kgs		
69	Tuna (Big)	2Kg & above		
70	Tuna (Small)	1 Kg & above		
71	Catla	1½ Kg &		
72	Rohu (Big)	1½ Kg &		
73	Rohu (Small)	1 Kg & above		
74	Mrigal (Big)	1½ Kg &		
75	Mrigal (Small)	1 Kg & above		
76	Murrel (Live)	1 Kg above		
77	Cat Fish	above 1 Kg		
78	Tilapia	above 500		

79	Mullet	1 Kg above		
80	Mud Crab (Live)	above 1 Kg		
81	Etroplus	500 Gms & above		
82	Etroplus (S)	200 Gms & above		

## **ANNEXURE – II**

### **DECLARATION BY THE APPLICANT**

- i. I have read and understood the relevant Terms and Conditions of EOI Notification No. 318/S3/2020 dated 25.07.2025 and I have submitted the EOI in accordance with the Terms and Conditions of the above notification and document. I will be present before the Officer in-charge on any day prescribed by him for submission of additional details if any.
- ii. The information furnished in the EOI are true and factual and I clearly understand that our EOI are liable for rejection, if any information furnished is found be not true and not factual at any point of time.
- iii. I have gone through the Terms and Conditions governing in this EOI and submitted without any ambiguity in my mind and would abide by the terms and conditions governing in this EOI

**Place:**

\_\_\_\_\_  
**Date:**

**Seal and Signature of the Tenderer**